



LETTER FROM OUR CEO

Dear Colleagues and Friends of ReadyOne Industries:

My intent in our first newsletter of the year is to give you a ReadyOne Industries “State of the Union”, to keep you informed on where we have been and where we are going. As we begin 2011 it is my pleasure to announce positive results where achieved in 2010. It is with your dedication to delivering great product and services, and the continued support of our valued customers that ReadyOne Industries is well positioned to enjoy another good year in 2011.

Your management team is, and will continue to be, focused on the growth of ReadyOne Industries where our mission and obligation is to be the employer of choice to people who are blind or have other significant disabilities. To this end, we continue to pursue our objective to open up new lines of business to support our mission so we can hire more people, with a variety of skill sets who qualify under the AbilityOne program. Ordinarily, I would begin with the apparel division and then work thru our other business initiatives. However, there are so many potential career opportunities that will become available in our other businesses I decided, this time, to change the order of presentation.

Document Management Services

In 2010 we expanded our secure document destruction business to include secure document storage. We expect very shortly to further expand the document management business to include secure document scanning digitizing. Significant new contracts have been received from the City of El Paso and Del Sol Medical Center to name a couple. Although we do not have a firm start date, we anticipate we will be beginning a Contract Closeout initiative sometime in 2011.

Fleet Management

In January 2010 we began a sub-contract with SDV Command Source (a service disabled small business) to store vehicles for single soldiers who are deployed. While the contract with the Army was temporarily suspended new opportunities to store vehicles with Fort Bliss became a reality. Separate and distinct from our partnership with the professional people at SDV Command Source, we are currently washing over 200 vehicles per week for a local auto dealer and expect to grow our vehicle washing business in 2011.

Warehousing and Kitting

Late in 2010 we began implementation on a new contract to provide warehousing and kitting services for another large not-for-profit. Although this contract is in its infancy the business model is very impressive. Without giving specific numbers, I fully expect we will be hiring a significant number of AbilityOne participants to support this new business.

Letter from our CEO continued...

Packaging (Corrugated Products)

In early 2010 our packaging division began work on a strategic plan that was approved by our Board of Directors in mid-year. The plan allows for a significant monetary investment (\$650,000) in packaging designed to reduce costs and increase efficiencies. When completed, our Packaging division will be one of the most efficient and competitive sheet plants in the area. It is our plan to increase kitting services in packaging so we can help our customers put items into the boxes we are making for them.

Contact Centers (Call Centers)

In 2011, ReadyOne Industries will embark on a new business strategy. We have an aggressive plan to make a successful entrance into the Call Center business where many other Ability One agencies already have a presence. El Paso, TX is already a very strategic location for call centers due, in part, to our bi-lingual workforce. Although there are already 19 "Contact Centers" in El Paso, ReadyOne Industries will be a viable option for our potential customers due to our low turnover and dedicated workforce. We estimate a pilot project will be operational in mid-2011.

Apparel Products

The cornerstone of ReadyOne Industries' business is and will continue to be our Apparel division. The apparel division of ReadyOne Industries is not only our largest operating division (employing over 900 people) but has become well known and respected in the marketplace for our excellent quality, on-time deliveries, product innovation and surge capacity when needed. New opportunities are constantly being brought to us by our business partners who recognize the value we bring to them. We have several new opportunities in our apparel division that are very, very, exciting and will be identified as they mature into new business.

Support

The apparel division, as well as each of our other division is supported by a great teams of individuals in Finance, Human Resources, IT, Engineering Mechanics and Building Maintenance. My sincere thanks go out to each and every one of you who, working together, make ReadyOne Industries the best that we can be.

WE ARE READYONE!

Regards,

Tom Ahmann
President/CEO
ReadyOne Industries

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QUALITY DEPARTMENT

QUALITY NEWS

GARMENT: Month of December 2010 & January 2011 defect levels by production line: DHU (Defects per Hundred Units) Goal is 2.0 %. Second's goal is 0.30%.

DECEMBER 2010

	<u>Production</u>	<u>#Defects</u>	<u>DHU%</u>	<u>Total Seconds</u>	<u>% Seconds</u>
JSLIST Coat	17,930	232	1.29 %	0	0.00 %
JSLIST Trouser	19,954	407	2.04 %	8	0.04 %
NWU Blouse	0	0	0.00 %	0	0.00 %
NWU Trouser	8,224	165	2.01 %	120	1.45 %
JC3 Coverall	950	8	0.84 %	0	0.00 %
JC3 Coverall Seam Sealing	950	67	7.05 %	0	0.00 %
PCU L4 Wind shirt	0	0	0.00 %	0	0.00 %
PCU Level 5 Jacket	0	0	0.00 %	0	0.00 %
PCU Level 5 Pant	0	0	0.00 %	0	0.00 %
FR ACU Coat	25,035	1,006	4.02 %	0	0.00 %
PCU L9 Next-to Skin	120	5	4.17 %	0	0.00 %
PCU L9 Blouse	120	6	5.00 %	0	0.00%
PCU L9 Pant	120	10	8.33 %	0	0.00 %

The Top 3 defects for the month of DECEMBER 2010.

JSLIST Coat:	31- Close Sides & Under Slvs, 30- Long Threads, 19- Set Slide Fastener Lt/Rt Front
JSLIST Trouser	58 –Join Inseam Pairs, 40 –Long Threads, 27- Tack Pkts /Flaps/Waist Tabs Pairs
NWU Blouse	No Production
NWU Trouser	36- Tack cargo Pockets, 25- Long Threads, 18- Outseam
JC3 Coverall	1- Top Stitch Crotch, 1- TS Zipper to Left front panel, 1- Serge Left & Rt Lower Leg
JC3 Coverall Seam Seal	10- Seam Seal Crotch, 8- Seam Seal Inseam Lower Leg, 8- Seam Seal Inner Leg
FR ACU Coat Men's	82 - Threads, 77- Fell Close Sides, 76- Bartack Sleeve Pkt Flaps/Patch
PCU L4 Wind shirt	No Production
PCU Level 5 Jacket	No Production
PCU Level 5 Pant	No Production
PCU L9 Next-to Skin	5- Bartack Bottom Hem
PCU L9 Blouse	2- TS & Hem Elbow Patch Sleeve, 2- Attach Hood, 2- Hem Cuff
PCU L9 Pant	4- Bartack Loops, 4- Attach Gusset, 1- TS Band to Back

JANUARY 2011

	<u>Production</u>	<u>#Defects</u>	<u>DHU%</u>	<u>Total Seconds</u>	<u>% Seconds</u>
JSLIST Coat	17,689	287	1.62 %	0	0.00 %
JSLIST Trouser	18,312	453	2.47 %	5	0.03 %
NWU Blouse	0	0	0.00 %	0	0.00 %
NWU Trouser	8,128	176	2.17 %	125	1.53 %
JC3 Coverall	953	10	1.05 %	0	0.00 %
JC3 Seam Seal	953	50	5.25 %	0	0.00 %
ACU Coat Men's	23,635	1,020	4.32 %	0	0.00 %
PCU L4 Wind shirt	0	0	0.00 %	0	0.00 %
PCU Level 5 Jacket	0	0	0.00 %	0	0.00 %
PCU Level 5 Pant	0	0	0.00 %	0	0.00 %
PCU L9 Next-to Skin	0	0	0.00 %	0	0.00 %
PCU L9 Blouse	155	2	0.00 %	0	0.00 %
PCU L9 Pant	0	0	1.29 %	0	0.00 %

QUALITY DEPARTMENT (continued)

The Top 3 defects for the month of January 2011.

JSLIST (CPO) Coat:	68 –Close Sides & Under Sleeves, 28 -Elbow Reinf Left & Right Sleeve, 22 - Hem Sleeve Bottoms
JSLIST (CPO) Trouser	46 -Seat/Knee Reinforce Lt/Rt Leg 45 – Join Inseam, 40 -Threads, 40 - Tack Fly Flap /Top Waist,
NWU Blouse	No Production
NWU Trouser	25 - Tack Cargo Pockets, 24 –Auto Set Belt Loops, 22 – Trim Inspect & Fold Long Threads
JC3 Coverall	1 - TS Zipper to Left front panel, 1 - Set Left Flap to Panel , 1 -Trim & Inspect Long Thread
JC3 Coverall Seam Seal	10 - Seam Seal Crotch, 9 - Seam Seal Top & Bottom Leg (knee), 7 - Seam Seal Collar
ACU Coat Men's	88 -Bar tack Sleeve Pkt/Flaps patch, 56 - Fell Close Sides, 69 - Bartack Zipper/Cuff, 56 - Trim Inspect
PCU L4 Wind shirt	No Production
PCU Level 5 Jacket	No Production
PCU Level 5 Pant	No Production
PCU L9 Next-to Skin	No Production
PCU L9 Blouse	1- Hem Bottom, 1-Bartack Front
PCU L9 Pant	No Production

PACKAGING DIVISION: Month of **December 2010 & January 2011** defective rate (Goal 2.0%) & Scrap (Goal 1.5)

DECEMBER 2010

	<u>PRODUCTION</u>	<u>DEFECTS</u>	<u>Defective DHU%</u>	<u>SCRAP</u>	<u>SCRAP RATE</u>
GSA	177,775	2,681	1.51 %	2681	1.51 %
Commercial	293,120	1,091	0.37 %	1,091	0.37 %
Total Corrugated	470,895	3,772	0.80 %	3,772	0.80 %

WASTE

- GSA -0.19 %
- Commercial: 1.70%

JANUARY 2011

	<u>PRODUCTION</u>	<u>DEFECTS</u>	<u>Defective DHU%</u>	<u>SCRAP</u>	<u>SCRAP RATE</u>
GSA	162,075	2,464	1.52 %	2,464	1.52 %
Commercial	266,579	1,313	0.49%	1,313	0.49%
Total Corrugated	428,654	3,777	0.88%	3,777	0.88%

WASTE

- GSA 1.82%
- Commercial: 0.17%

Maria Elena Jimenez
Quality Manager



ISO DEPARTMENT

Continuous Improvement

When continuous improvement initiatives are implemented they must include leadership engagement to overlook the need for change management, adequate communication, structured resource selection and effective measurement systems. **This sounds familiar doesn't it?** Well, all of the aforementioned elements are included in ReadyOne Industries' Quality Management System's (QMS) manual.

No matter how intricate the continuous improvement initiatives appear to be, if organizational leadership doesn't perceive a benefit to the business, the overall efforts may not be effective. Failure to understand the business imperatives of the leadership team may result in little engagement of the organization's personnel and may represent a significant error on the continuous improvement project's leader. We must strive to **ADAPT, IMPROVISE AND OVERCOME** all continuous improvements efforts that are rolled out by ReadyOne Industries.

Our QMS strongly encourages "change" through continuous improvement efforts. Any change, endorsed by the leadership team, will inevitably face resistance. Every human is reluctant to change – some more than others. The ability to recognize and plan for this inevitable resistance to change must be acknowledged and handled skillfully to increase the probability of success for our organization. On a good note, the identification of resistance should be an encouraging "high note" because it means the correct buttons are being pushed in areas where change is needed.

A perfect example of continuous improvements efforts can stem from our internal auditing processes. Through these processes we can identify areas that need improvement, evaluate and implement an effective corrective action plan. Communication of such plans plays a vital role of encouraging employees to "change" for the better. Communication is much more than just transmitting ideas and information. It also includes listening and feedback. A detailed communication strategy is a mandatory part of a well-planned continuous improvement rollout. But the communication plan is useless without follow through and implementation. With this in mind, I have distributed to all ROI employees the internal audit plan (all divisions) for the 1st and 2nd quarters of 2011. Specific dates and QMS elements have been identified to enable departments to properly prepare for these upcoming assessments.

Please remember: **"Sometimes you must go slow to go fast!"**. This is appropriate because measuring the wrong thing (and measuring it poorly) will ultimately lead to errors and rework.

"Ask the Editor"

Once again, I invite any and all ReadyOne Industries employees to share their ideas, recommendations or comments regarding our Quality Management System. It is important that your voice be heard and that **"YOU"** have an opportunity to improve our organization's processes. You can contact me directly at rybarra@readyone.org or you can fill out a "suggestion slip" and place in a suggestion box, which are located throughout our facilities. Either way, your voice will be heard!

Until Next Time.....

Richie Ybarra
ISO Coordinator



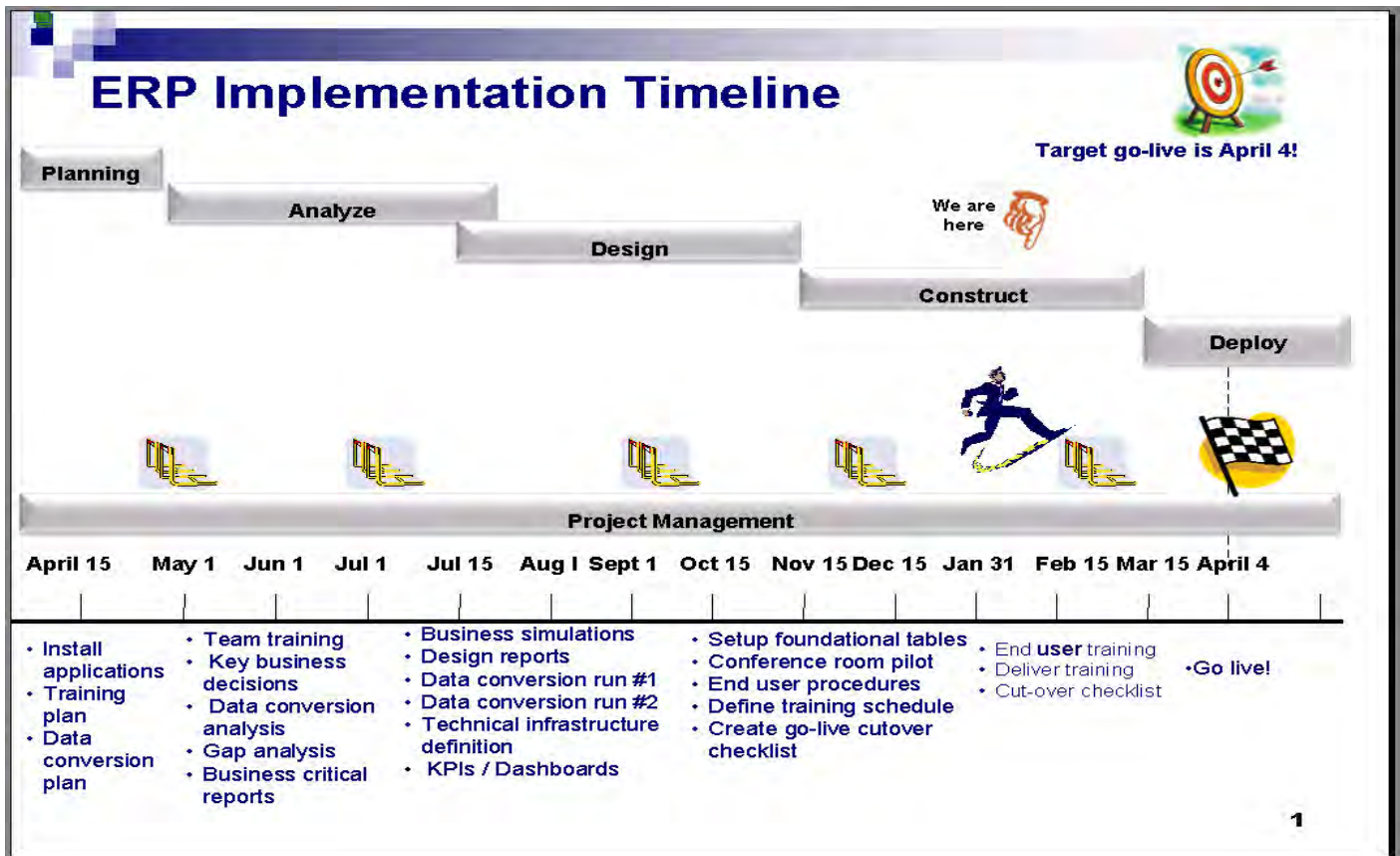
ERP Implementation Update

The beginning of February finds us well into the Construct stage. 90% of the foundational data has already been set up in Epicor. Each month we move closer to our go-live launch date, which is now slated for **Monday April 4th**. A sampling of the data that has been loaded includes: part numbers, warehouses, bins, quality control reason codes, inventory classes, suppliers, and customers just to name a few. The core team has been processing transactions in Pilot over the last few months and project management has been validating the results and changing as needed.

A huge part of the training has revolved around the Production area in the Garment Div. Here's a taste of what we've been training on. After Sales orders have been entered, our Cutting Dept. personnel have created "jobs" to simulate what we know today as the manufacturing schedule. This in turn created purchase suggestions that our Purchasing Dept has been reviewing and testing. In these areas alone, we will be relying less on our manual calculations and spreadsheets. Obviously raw material parts and the quantity of them to order could not be possible without the work that the Engineering Dept. has put into the specs. From there, as POs have been placed, our Warehouse personnel have received in material. Then, the QC Dept. has been passing or failing parts, just to simulate the real world. From there, operations personnel have created pick tickets so the Warehouse can deliver materials to the lines. Quite a few of the operations Supervisors have been in our training room learning how to report production transactions as well as learning what key reports in Epicor they will use to see the status of their orders as jobs are moved through the production areas. Finally, the Packing area has packed and shipped units. The Maintenance Dept. in the Garment Div. too will be utilizing Epicor to track all their inventory movements and costs.

Sometime in late February we plan to have a second conference room pilot (CRP). We will simulate the entire business cycle in 2 days. Thanks again to all of you who have participated in our training sessions.

Ed Esquivel and Randy Engel- ReadyOne ERP Project Management



Environmental, Health, and Safety (EHS) Department

SAFETY ARTICLE FOR FEBRUARY 2011

Hello Everyone:

This past week has proven to be a very cold week with many employees unsure of what to do during colder temperatures. Use good common sense and do not put yourself in danger. So how do we minimize the potential for our suffering COLD weather emergencies?

Preparing your home and family

- Review and update your family emergency plan.
- Replenish your emergency supply kits including battery-operated radio and flashlights.
- Have extra blankets on hand.
- Have a plan for meeting the needs of infants, children, seniors and those with disabilities.
- Winterize your house, barn, shed or any other structure that may provide shelter for your family, neighbors, livestock or equipment. Clear rain gutters; repair roof leaks and cut away tree branches that could fall on a house or other structure during a storm.
- Move family pets indoors or to an enclosure out of the elements. Likewise protect livestock or other large animals from the cold weather.
- Move plants indoors or cover with blankets or plastic to prevent freezing.
- Maintain a sufficient supply of heating fuel.
- Insulate pipes and allow faucets to drip during cold weather to avoid freezing.
- Keep fire extinguishers on hand, and make sure everyone in your house knows how to use them. House fires pose an additional risk, as people turn to alternate heating sources without taking the necessary safety precautions.
- Do NOT bring heating devices into the home that are intended for outdoor use, such as barbecues and other cooking equipment or other fuel burning devices. These items can produce deadly carbon monoxide.
- Learn how to shut off water valves (in case a pipe bursts).
- Hire a contractor to check the structural ability of the roof to sustain unusually heavy weight from the accumulation of snow - or water, if drains on flat roofs do not work.

Dressing for the Weather

- Wear several layers of loose fitting, lightweight, warm clothing rather than one layer of heavy clothing. The outer garments should be tightly woven and water repellent.
- Wear mittens, which are warmer than gloves.
- Wear a hat.
- Cover your mouth with a scarf to protect your lungs.

Traveling with caution

- Have your car winterized and make sure it is working properly.
- Install good winter tires. Make sure the tires have adequate tread.
- Augment your car's emergency supply kit with a shovel, windshield scraper and blankets.
- Maintain at least a half tank of gas during the winter season.
- Check road conditions before departing.
- Let others know of your route and your estimated time of arrival.

Environmental, Health, and Safety (EHS) Department (continued)

Recognizing symptoms of exposure

- Confusion, dizziness, exhaustion and shivering are signs of hypothermia. Possibly: if you experience any of these symptoms, seek medical attention immediately.
- Gray, white or yellow skin discoloration, numbness or waxy skin are symptoms of frostbite. If you experience any of these symptoms, seek immediate medical attention.
- In the case of overexposure to freezing temperatures, remove wet clothing and immediately warm the body with a blanket or warm fluids like hot cider or soup. Avoid caffeine or alcohol.

Here we are off to another very busy and productive year. Right now, it sure seems as if 2011 will go by very fast. With that in mind, we all need to stay focused and work safe. Remember, if it doesn't look safe, it probably is not. We need your help to make sure our safety performance is much better than it has ever been.

How does each of us contribute to making our safety performance better? Sometimes the answer is quite simple. Looking at our injuries we experienced in 2010, all of us need to:

1. Make sure our workstations are properly set up. This means we need to adjust worktables or carts so we do not have to reach too far to get another piece of material to work on or to move a finished piece to another table. The less force we apply when reaching, the fewer strains we will experience;
2. Pay attention to our machines when we are changing needles that are dull or that have broken. There is one thing we can do to make sure we do not hurt ourselves when changing needles,... **TURN OFF YOUR MACHINE!** If our machines are "OFF", we cannot accidentally activate the machine by stepping on our foot pedals.
3. Limit or eliminate lifting while reaching. The farther away an object is from our bodies when lifting, the greater the forces placed on our joints and muscles. By not lifting while reaching we will experience fewer sprains, strains and lower back injuries.
4. Watch where we are walking. If we pay close attention to where and how we are walking, the fewer slips, trips and falls we will experience. In addition, we can help minimize slips, trips and falls if we simply take care of areas surrounding our workstations. If you see a piece of material, thread bunny or other object that could lead to a slip, trip or fall for anyone..... Help Us By Picking It Up!

Over the past few months, our Packaging facility has been working hard to improve their safety performance. Their improvements over the past few months have been achieved through hard work and a change in their approach to safety. At Packaging, Safety is set up to be a line-level employee activity with line level employees leading the safety efforts. This has been achieved through employee led safety walkthroughs with the Safety Committee; charging line supervisors to report suspected safety and maintenance issues to the Production Manager who coordinates and initiates repairs or elimination of a safety issue. Since 10/6/2010, the Packaging facility has not had an employee injury or first aid case. While it may be too early to declare a victory, the employees at the Packaging Division have set a very good example for other ReadyOne facilities on what can be achieved through hard work and dedication to a safe workplace. Congratulations to all Packaging Division employees. Keep up the safe work!

Remember, Safety is Everyone's responsibility. If you see a suspected safety hazard,...report it! If you see a coworker working unsafe, ask them to work safe or report the issue to your supervisor, your line manager or EHS. These tips can be found at <http://www.oes.ca.gov>.

Finally, in case of extreme weather or other similar emergencies which prohibit you coming in to work, please call the ReadyOne main number at 858-7277 for a work status or if you are going to be absent 225-1648. ReadyOne will do its best to make sure employees are notified of plant closing and/or schedule changes by using the telephone lines and local media.

If you have questions regarding safety, please contact your supervisor, line manager or EHS.

Environmental, Health, and Safety (EHS) Department (continued)

Employee Spotlight

For years, people with substantial disabilities had been seemingly trapped and unable to excel in day-to-day activities including sports. Today, that has all but disappeared. In today's society, people with substantial disabilities have the opportunity to lead normal lives including participating in all types of sports. One sport that, in the past, had been very physical and difficult for people with disabilities to participate in was the Martial Arts. Today, the Martial Arts continue its phenomenal growth and include many people with disabilities.

At ReadyOne, we have a shining example of just what can be achieved in the Martial Arts, regardless of one's disabilities. Security Officer Edwardo Pichardo has been employed at ReadyOne since 2004 and has been involved in Karate for several years. He has achieved the rank of Blue belt and will be testing for his Purple belt early this summer. Officer Pichardo has excelled in his Karate this past year by winning several trophies including placing 1st in Weapons and 3rd in Kata (the steps in each level of a Karate belt level) in a recent tournament. Officer Pichardo is also planning on attending a tournament in Japan this summer if he can line up enough sponsors.



Officer Pichardo is always encouraging everyone he knows to consider Karate as a sport and physical fitness activity. Mr. Pichardo states “if I can participate and do well in Karate with my disability, can you imagine what everyone else can achieve? All they have to do is apply themselves; work through each Kata to the best of their abilities and they will succeed. Karate also gives each pupil a sense of accomplishment and inner peace”. Mr. Pichardo dreams of starting his own dojo where he can teach people with disabilities how to protect themselves while becoming more physically fit.

Congratulations to Mr. Pichardo on his achievements and for being a fine example of what can be achieved through hard work and dedication. As Mr. Pichardo has stated, “can you imagine the possibilities?”

George Levy
EHS Manager

ENGINEERING News

World-Class Manufacturing: Process Capability *Continued*

Happy New Year!

In the last edition, we discussed process capability and discussed the **Cpk** metric. As homework, we looked at two processes, A and B, with similar Cpk indices. The question asked at the tail end of the last newsletter was which process “had the potential” to be the “better” process? The answer, loosely and for the short-term, is process A because it has a better **Cp** (we’ll discuss that in a minute). As depicted, both processes have similar Cpk’s, but notice how one process (B) spans most of the tolerance band (all instances fall evenly and occupy most of the tolerance width). It has outliers to both sides (upper and lower) of the nominal. Process B, on the other hand, has outliers that fall to the lower side. Notice also how dense the individual occurrences are in relation to each other. If we were to center this performance to the nominal specification (center of the tolerance), this process would yield less defects over the short-term because its outliers are closer to the nominal than they were before we centered the process. This is why process A has a Cp of 1.96 (good) and Process B has a Cp of 1.05 (not as good). But, both have similar Cpk’s.

What’s the difference?

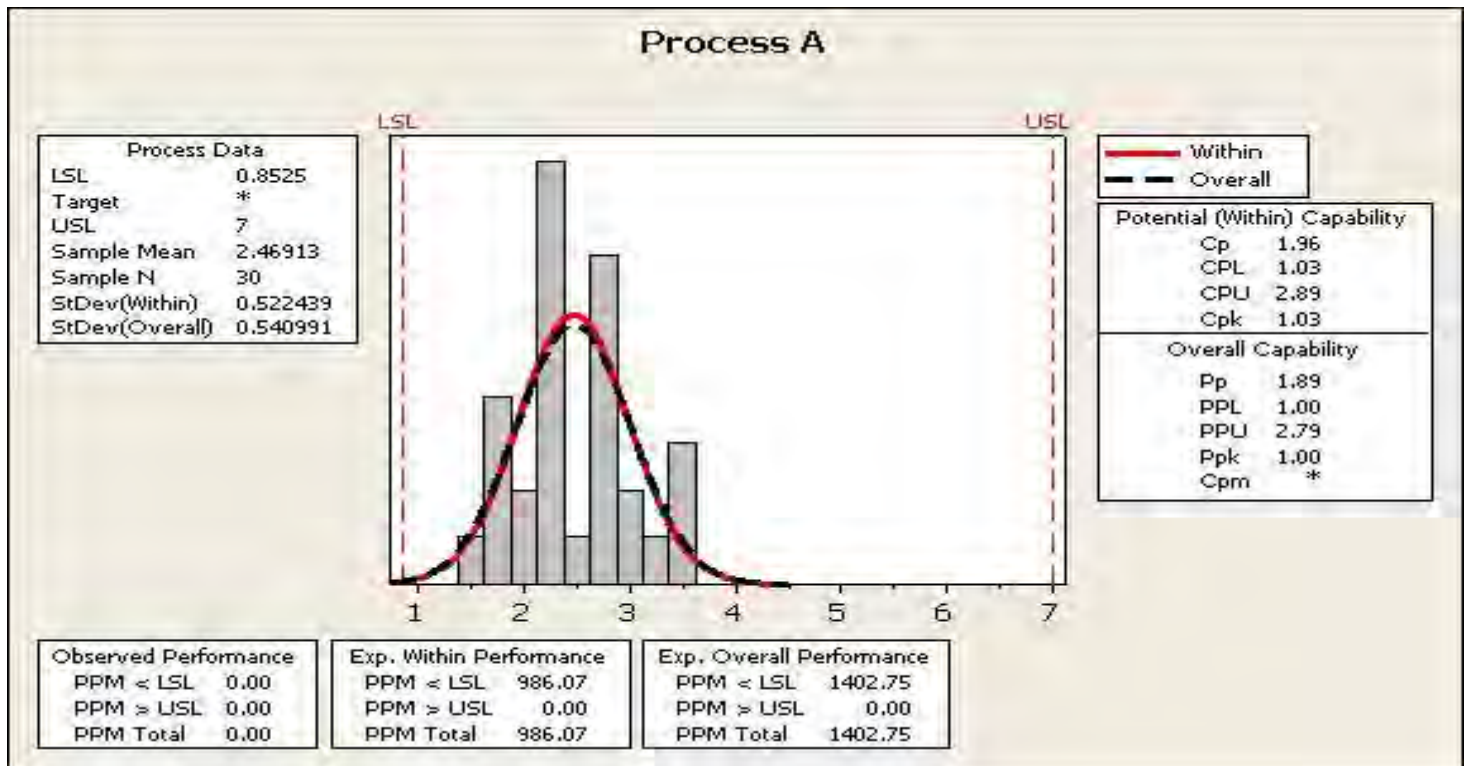
Cp is used to indicate how a process would perform if its shift and drift could be eliminated. It is the process potential (quality potential not output potential). It’s not the “right now”, but the “could be”.

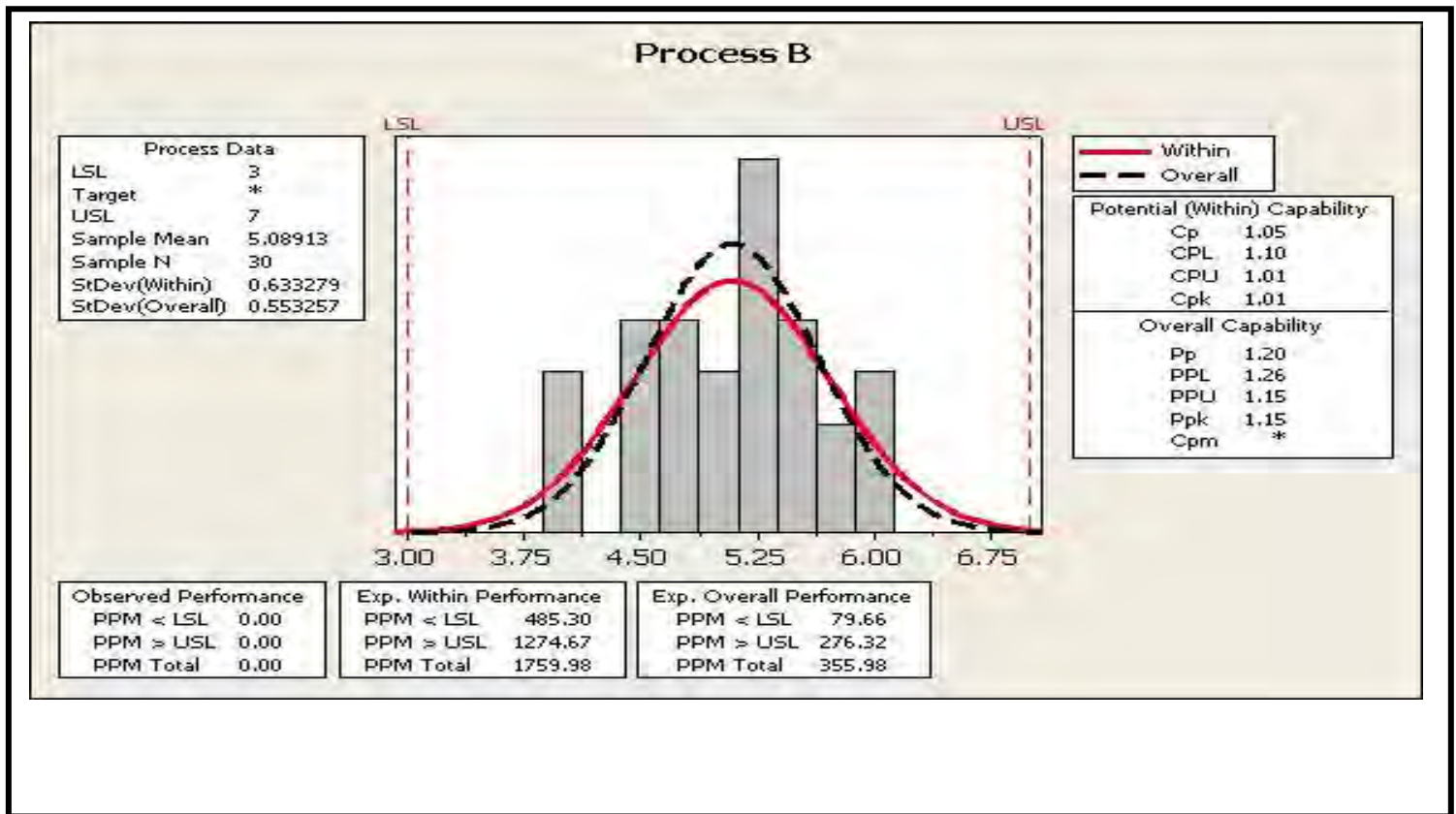
Cpk, as we’ve seen, is a measure of the distance between the process average and the specification limits, compared to the process spread. It’s the “right now” of process behavior and not the “could be” process potential.

It is all about how tight the performance is and how much tolerance is allowed for a given process.

Stay tuned for some exciting news from the engineering department.

Juan Bezanilla, Engineering Manager





HUMAN RESOURCES NEWS

Our peer in the Human Resources Department, Martin Aceves has a peculiar responsibility in the department. The Human Resources Department as you know is responsible for recruitment, among many other functions. Recruitment for AbilityOne participants is not an easy task as there are strict guidelines that must be followed by the book. I recently interviewed Martin Aceves and asked him what he is doing, that we are hiring more candidates with vision impairments. What is he doing to bring them in? Martin states that a candidate must have a vocational objective in order to desire to work. Our employees refer candidates to Martin, they either call him or he calls them, once the contact is established, he offers them a future at ReadyOne Industries. These candidates are unemployed or are on a long term temporary lay off which could be detrimental and have catastrophic damage in their lives. ReadyOne offers camaraderie, purpose, benefits, values and a reason to look to tomorrow.

When the candidates are hired, Martin introduces them to the other 40+ vision impaired employees at ReadyOne. It is very important to put them in a comfort zone the first day at work so they can realize that anything is possible, according to Martin. The training staff is made aware of the limitations and their strengths. The Training Center plays a very important role in the development of the new employees. At the end of four weeks of training these new employees are able to say "I AM READYONE"; with found purpose in their lives. If you haven't had the chance to have lunch in the Middle Break Room, make an effort to do so, and you will be able to mingle with several of our wonderful vision impaired employees.

Lucy Garibay, Human Resources

ReadyOne Industries 50/50 Referral Program



ReadyOne Industries is proud to announce a new referral program which went into effect on November 1, 2010.

The 50/50 Referral Program is open to all ReadyOne employees who refer AbilityOne Direct Labor applicants. Details on the program are displayed through the facility.

A ReadyOne employee receives \$50 one week after the AbilityOne Direct Labor applicant is hired. Then, the employee receives another \$50 when the applicant completes a successful 90-day period at ReadyOne Industries.

So far 5 ReadyOne Industries employees have received \$50 for referrals made. ReadyOne Industries employee Joe Jimenez, received a \$200 check for the referral of 4 applicants who were successfully placed.

*Linda Deluna -
Human Resources*

Upcoming Events:

United Way Campaign February 21 to February 28. Help someone in need, by pledging to the United Way. A United Way Representative will be in the Middle Break Room on Monday February 21 from 12 to 2. Pledges will be collected in the March 11 payroll check.



United Way
of El Paso County

United Blood Services

ReadyOne Industries is proud to announce its blood drive on Wednesday April 6th from 10 am to 4pm. Be a hero tomorrow, donate blood today!

