



## LETTER FROM OUR CEO

April 8, 2011

Dear Colleagues and Friends of ReadyOne Industries:

The first three months of 2011 have been challenging for a number of reasons. Unfortunately, we missed budget by a significant number in both February and March. These deficits were mostly due to government delays in testing production of our Chemical suits. Although these delays don't affect our employees the delays do put a strain on our cash flow. We continue to try to work with the government to get the system moving again and are hopeful they will be back on track by mid-April.

The remainder of 2011 looks fairly healthy for all our divisions although the government budget reductions are most certainly going to have an impact on our business. Although the future beyond 2011 is somewhat uncertain especially in apparel products due to reductions in government spending, we are hopeful that our entrance into new services related businesses will protect the jobs of our valuable workforce and offer new opportunities for employment and growth within our company.

### **Apparel:**

As mentioned above, the Apparel Division is behind budget but will hopefully be back on track by mid-May. Future order activity looks good thru October. However, it's too early to tell what November and December will look like. We are working hard to develop new projects with emphasis on product development and innovation. We are very hopeful that one or more of these projects will be successful.

Due to the reduction in government spending and lack of funding for new uniforms there is tremendous pressure on prices. The price issue has become even more volatile than normal due to a significant increase in the cost of fabric from our suppliers that we are not able to pass on to our customers.

The good news is ReadyOne Industries continues to have an excellent reputation for quality, service, delivery and innovation. We remain hopeful the government will continue to recognize the value we bring to them and will work hard to keep us financially healthy and keep our well trained and motivated work force.

### **Packaging (Corrugated Products)**

The Packaging Division has been beating budget supported largely by a large contract from the US Postal Service that concluded at the end of March. GSA government business is behind last year while, sales of GSA boxes to GSA commercial customers is ahead of last year. Sales to our largest two commercial customers are up significantly from last year. Late last year we made a conscious decision to terminate business with other commercial customers that we deemed to be unprofitable.

In our last newsletter, I made reference to a large investment we are making in Packaging that will reduce costs and make our prices more competitive in the market. I'm happy to report this project is on schedule and is due to be completed in early June.

## Letter from our CEO continued...

### Document Management (Secure Document Storage and Destruction)

We are beginning to see a nice growth in our document management business in both storage and destruction services. Our plans call for us to double our business in 2011 over 2010. I'm happy to report that we are on target to achieving these goals. New customers are being added weekly. As with our other divisions we are developing a wonderful reputation for customer service.

### Fleet Management (Vehicle Storage and Washing)

We continue to provide vehicle storage for soldiers that are deployed. The good news is we expect the number of vehicles we store to double by the end of July. The bad news is...our soldiers are being deployed. There is still a plan to commercially wash more vehicles for other auto dealers in the El Paso area. Unfortunately, we have not been able to pursue this business due to lack of resources needed to go out and sell our excellent services.

### Warehousing and Kitting

As I mentioned in our last newsletter, the warehousing and kitting business began in January of 2011. I'm happy to report we have already created new jobs for 12-15 people with significant disabilities. We see a very positive future for warehousing as the economy continues to strengthen. Once again, our outstanding customer service has enabled us to be important resource to our customers and has given them the confidence to grow their business with us.

### Contact Centers

Although we have not yet begun our Contact Center, Mike Price, with the support of many different departments and people at ReadyOne, is working diligently to set up the nucleus for our successful entrance into a call center. At this point we are targeting a July 1<sup>st</sup> start date with one customer who has already been identified. ReadyOne successfully applied for and received a grant from NISH to help offset the cost associated with this new business initiative.

WE ARE READYONE!

Regards,

Tom Ahmann  
President/CEO  
ReadyOne Industries

## Inside This Issue

|                                  |     |                                      |       |
|----------------------------------|-----|--------------------------------------|-------|
| Letter from our CEO              | 1   | ERP Implementation Update            | 6     |
| Letter from our CEO continued    | 2   | Environmental, Health, and Safety    | 7-9   |
| News from our Quality Department | 3-4 | News from our Engineering Department | 10-11 |
| Upcoming Events                  | 4   | News from around ReadyOne Industries | 11-12 |
| News from our ISO Department     | 5   |                                      |       |



## QUALITY NEWS

**GARMENT:** Month of **FEBRUARY 2011** defect levels by production line: DHU (Defects per Hundred Units) Goal is 2.0 %. Second's goal is 0.30%.

### FEBRUARY 2011

|                           | <u>Production</u> | <u>#Defects</u> | <u>DHU%</u> | <u>Total Seconds</u> | <u>% Seconds</u> |
|---------------------------|-------------------|-----------------|-------------|----------------------|------------------|
| JSLIST Coat               | 17626             | 308             | 1.75%       | 0                    | 0.00 %           |
| JSLIST Trouser            | 18,065            | 432             | 2.39%       | 27                   | 0.15 %           |
| NWU Blouse                | 0                 | 0               | 0.00 %      | 0                    | 0.00 %           |
| NWU Trouser               | 7,940             | 197             | 2.48 %      | 120                  | 1.51 %           |
| JC3 Coverall              | 797               | 16              | 2.01 %      | 0                    | 0.00 %           |
| JC3 Coverall Seam Sealing | 810               | 72              | 8.89%       | 0                    | 0.00 %           |
| FRACU Coat                | 23,828            | 928             | 3.89%       | 0                    | 0.00%            |
| PCU L4 Wind shirt         | 309               | 16              | 5.18 %      | 0                    | 0.00 %           |
| PCU Level 5 Jacket        | 237               | 17              | 7.17 %      | 0                    | 0.00 %           |
| PCU Level 5 Pant          | 0                 | 0               | 0.00 %      | 0                    | 0.00 %           |
| PCU L9 Next-to Skin       | 922               | 47              | 5.10 %      | 0                    | 0.00 %           |
| PCU L9 Blouse             | 588               | 45              | 7.65 %      | 0                    | 0.00%            |
| PCU L9 Pant               | 846               | 196             | 23.17%      | 0                    | 0.00 %           |

#### The Top 3 defects for the month of FEBRUARY 2011.

|                        |                                                                                                                        |
|------------------------|------------------------------------------------------------------------------------------------------------------------|
| JSLIST Coat:           | <b>40-</b> Close Sides & Under Slvs, <b>39-</b> Join Sleeves to Front Pairs, <b>28-</b> Set Slide Fastener Lt/Rt Front |
| JSLIST Trouser         | <b>67-</b> Trim & Inspect , <b>44</b> –Join Inseam Pairs, <b>39-</b> Seat /knee Reinforcement Lt & Rt Leg              |
| NWU Blouse             | No Production                                                                                                          |
| NWU Trouser            | <b>35-</b> Trim & Inspect, <b>25-</b> Outseam, <b>20-</b> Auto Attach Belt Loops                                       |
| JC3 Coverall           | <b>3-</b> Hem Left & Right Btm Lower Leg , <b>2-</b> TS Inner Lf & Rt Sleeve , <b>2-</b> Serge Upper Under Sleeve      |
| JC3 Coverall Seam Seal | <b>12-</b> Seam Seal Crotch, <b>18-</b> Seam Seal Inseam Lower Leg <b>6-</b> Seam Seal Inner Leg                       |
| FR ACU Coat Men's      | <b>99</b> – Bartack Sleeves, <b>57-</b> Bartack Zipper, <b>56-</b> Topstitch Sleeves                                   |
| PCU L4 Wind shirt      | <b>4-</b> Set Loops, <b>2-</b> Hem Bottom, <b>2-</b> Topstitch Edge Collar                                             |
| PCU Level 5 Jacket     | <b>9-</b> Bartack Front, <b>2-</b> Set Ribbon Inside Sleeve Pockets                                                    |
| PCU Level 5 Pant       | No Production                                                                                                          |
| PCU L9 Next-to Skin    | <b>16-</b> Tack Pkt & Flap, <b>8-</b> Set 2 Button-Slv Pkt., <b>5-</b> Tack Bottom Hem                                 |
| PCU L9 Blouse          | <b>10-</b> Fell Sideseam, <b>6-</b> Bartack Sleeve Tab, <b>3-</b> Hem Bottom                                           |
| PCU L9 Pant            | <b>22-</b> BartackFly , <b>15-</b> Join Band Fronts & Backs , <b>11-</b> Bartack Leg Tabs                              |

**PACKAGING DIVISION:** Month of **FEBRUARY 2011** defective rate (Goal 2.0%) & Scrap (Goal 1.5)

|                         | <u>PRODUCTION</u>     | <u>DEFECTS</u> | <u>Defective DHU%</u> | <u>SCRAP</u> | <u>SCRAP RATE</u> |
|-------------------------|-----------------------|----------------|-----------------------|--------------|-------------------|
| <b>GSA</b>              | 101,175               | 2,108          | 2.08 %                | 2,108        | 2.08%             |
| <b>USPS</b>             | 370,500               | 1,692          | 0.46 %                | 818          | 0.22 %            |
| <b>Commercial</b>       | 194,274               | 733            | 0.38 %                | 733          | 0.38 %            |
| <b>Total Corrugated</b> | 665,949               | 4,533          | 0.68 %                | 3,659        | 0.55 %            |
| <b>WASTE</b>            | <u>Qty Shipments</u>  | <u>Waste</u>   | <u>Waste%</u>         |              |                   |
| • <b>GSA</b>            | 98,250                | 4,382          | 4.46 %                |              |                   |
|                         | <u>Produced Items</u> | <u>Waste</u>   | <u>Waste %</u>        |              |                   |
| • <b>Commercial:</b>    | 116,560               | 892            | 0.77%                 |              |                   |

## QUALITY DEPARTMENT (continued)

### What is an inspection?

An inspection is the verification of product quality to pre-identified quality specifications before, during, or after the production process. Prior to the manufacturing process, raw materials can be inspected to identify if the materials themselves meet specifications. During the manufacturing process, products are inspected at the factory to verify that quality requirements and specifications are being met. After production, goods can be inspected prior to loading and unloading to verify that the approved final product is shipped and received according to the buyer's requirements. Inspections throughout the various stages of production can help both buyers and manufacturers monitor that quality requirements for the product are being met and support on-time delivery of quality products.

### What is Quality Control?

Quality Control focuses on monitoring, improving, and auditing the manufacturing process and product.

### What is Quality Assurance?

Quality Assurance improves supports and audits all of the company's systems, manufacturing processes and product.



***Maria Elena Jimenez***  
**Quality Manager**

## UPCOMING EVENTS...

### More About the ReadyOne Industries Retirement Plan

**Our new retirement plan, which is also known as a 403b plan, will officially begin on June 3, 2011.**

**The week of May 2<sup>nd</sup> will be a busy week as we will have meetings for all eligible employees to explain how we can participate in this new employee benefit. The meetings will be conducted by professionals with knowledge of plans like our retirement plan. The meetings will be conducted in English and Spanish. We will also have special meetings for those that require some additional communications assistance such as our blind and deaf employees, and other employees who may need outside assistance from family members or guardians to make financial decisions.**

**Our objective is to provide clear and easy to understand information so that each eligible employee can make the best possible decision for their financial situation and their financial goals.**

### Pellicano Blood Drive

**Blood drive is on Tuesday April 26 from 10 am to 2 pm. If you would like to schedule an appointment call Lucy Garibay in Human Resources at extension 1105 or e-mail at [lgaribay@readyone.org](mailto:lgaribay@readyone.org)**

### Good Friday Holiday

**The facility will be closed on Friday April 22. Regular work schedules will resume on Monday April 25.**

### Memorial Holiday

**The plant will be closed on Monday May 30 in observance of Memorial Day. Have you thanked a soldier lately?**

## ISO DEPARTMENT



### ISO Department

#### Customer Satisfaction

**The ISO Standard says:** “As one of the measurements of the performance of the quality management system, the organization shall monitor information relating to customer perception as to whether the organization has met customer requirements. The methods for obtaining and using this information shall be determined”.

There are several ways that customer satisfaction can be measured by an organization. Some may include customer satisfaction surveys, opinion surveys, compliments, or even customer data on delivered product quality. For ReadyOne Industries, we have determined the preferred method to be timely sent customer satisfaction surveys. Our established survey content contains areas such as, but not limited to, item delivery, item quality, item service, and item technical support. These areas are “point weighted” and can be measured easily, in real time, giving us the opportunity to address areas that need improvement, quickly. With any survey, the right questions need to be included.

Since business growth depends on improving customer satisfaction loyalty, organizations with higher customer satisfaction rates usually experience faster business growth than companies with lower customer loyalty. **Customer loyalty: The degree to which customers experience positive feelings for, possess allegiance to and exhibit positive behaviors toward a company.** Measuring customer loyalty via survey questions is not as simple as it might appear. Unlike objective measures of customer loyalty (such as defection rates and number of purchases made), customers’ ratings of each loyalty question (typically, their likelihood to engage in particular behaviors) become the measure of customer loyalty. Even though we can calculate separate loyalty scores – one for each loyalty question – the distinction among the loyalty questions may not be warranted.

#### **“Ask the Editor” .....**

Once again, I invite any and all ReadyOne employees to share their ideas, recommendations or comments regarding our Quality Management System. It is important that your voice be heard and that **“YOU”** have an opportunity to improve our organization’s processes. You can contact me directly at [rybarra@readyone.org](mailto:rybarra@readyone.org) or you can fill out a “suggestion slip” and place in a suggestion box, which are located throughout our facilities. Either way, your voice will be heard!

#### **Until Next Time.....**

**Richie Ybarra**  
**ISO Coordinator**



We're on the homestretch towards completing the implementation. As we near the end of our training, many of the users have seen first hand how the system will benefit them and our organization. In this edition, we'd like to discuss concrete benefits of the EPR system specifically for ReadyOne. We will start with a few of the Administrative Departments. In next month's issue, we will discuss Operations.

**Purchasing:** Perhaps the biggest benefit in Purchasing will be the use of PO suggestions. Purchasing will be able to utilize all the parameters previously set up in the system to order more prudently and cost effectively. Info such as BOM utilizations, lead times, minimum orders, price breaks, and safety stock levels all reside in Epicor. These combined with inventory levels, current jobs, and future customer demand all within Epicor will give Purchasing ample information on suggested buys. In addition, a wide array of "trackers" or drill-down reports will be at their disposal. As Cidy Araujo recently said, "I look forward to go-live in being able to utilize all the Purchasing modules and reports we have been training on, it's a big step forward for us".

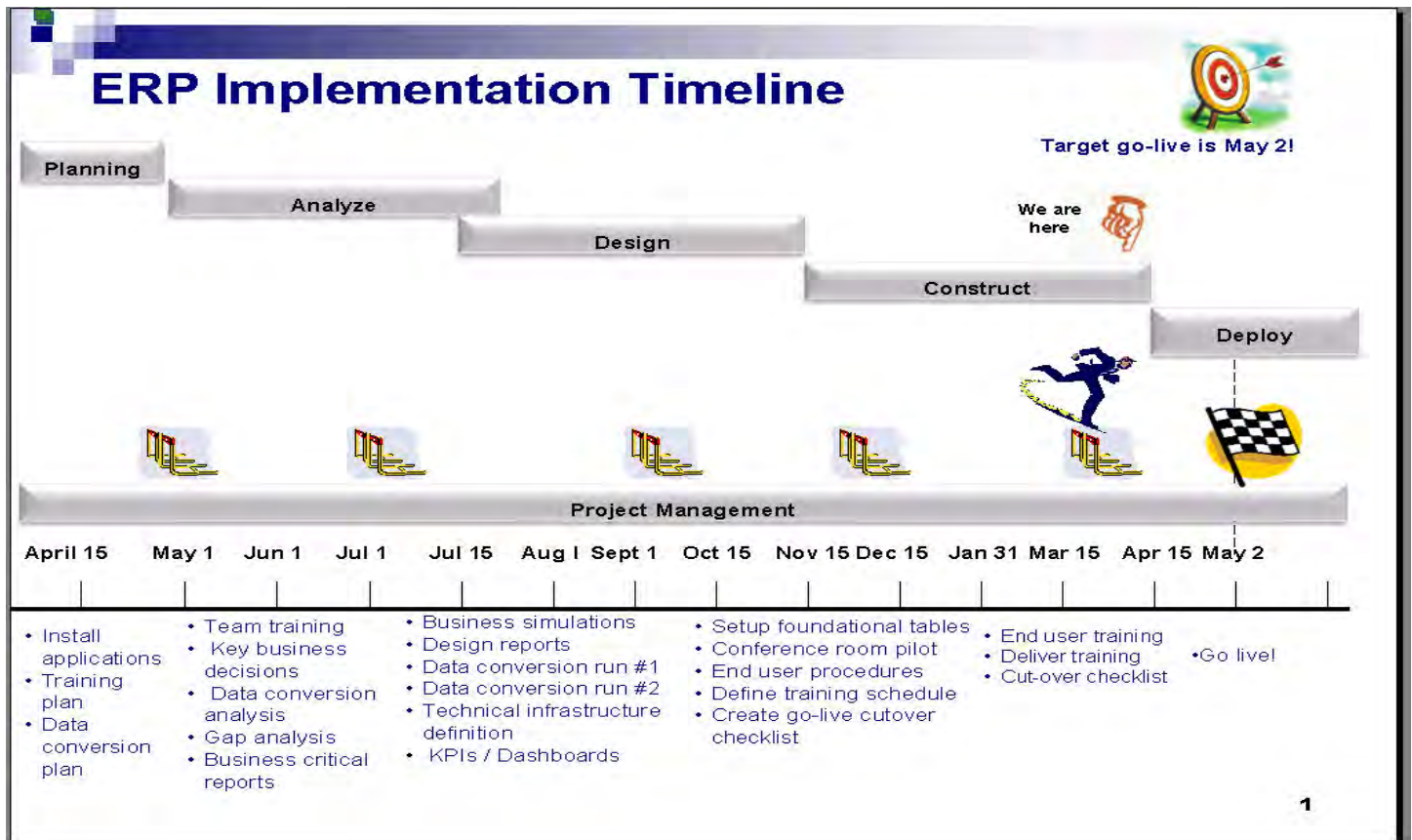
**Finance Dept:**

Throughout the month, we will see the numbers come together, no need to wait until month-end. Reports that we don't have today will give us a broader depth of tools to analyze our financial results. Bottom line, we can be more precise on our financials and close the books quicker. A side benefit throughout Epicor will be less reliance on paper and sending emails back and forth. Here's looking ahead to a successful launch!

**IT Dept:**

With many users working daily in Epicor, system controls and security will be of utmost importance. These two areas are addressed in Epicor. Who has access to what, will be controlled and IT is a major player here. Again, here's looking ahead to a successful launch!

*Ed Esquivel and Randy Engel- ReadyOne ERP Project Management*



## Environmental, Health, and Safety (EHS) Department

As everyone knows, ReadyOne is very concerned with the safety and health of all workers. Over the next couple of months, 2011 Training will begin. In preparation for this training, some refresher information will help everyone understand the basics and allow time for questions that can be posed and answered in training class. For example:

### Bloodborne Pathogens

Some equipment and machinery, processed parts, and what we see as ordinary personal wastes in our homes can contain bloodborne pathogens. Exposure bloodborne pathogens as a result of minor cuts and abrasions from machinery or processed parts, work surfaces contaminated with blood or other body fluids have the potential to cause short or long term health problems. Because of these risks, we must take all the necessary precautions to protect ourselves.

Bloodborne Pathogens are micro-organisms in blood and other body fluids which have the potential to cause diseases in people. The following bloodborne pathogens are of particular concern:

1. **HIV - human immunodeficiency virus.** As most everyone knows by now, this is the virus that causes **AIDS - acquired immunodeficiency syndrome** which currently does not have a cure and is usually fatal. The big problem with HIV is that people can carry it around for years and not know they have it.
2. **AIDS - acquired immunodeficiency syndrome** is somewhat different than HIV. The big problem with AIDS is that it attacks the human immune system. Once people actually develop AIDS, their immune system can't fight off diseases. Even a simple infection, that may be treatable for a person with a normal and healthy immune system, has the potential to be fatal to a person with AIDS, however, people with AIDS usually die from diseases such as pneumonia or certain types of cancer.
3. **Hepatitis A, B and C** are other bloodborne pathogens. Hepatitis affects the liver and is fatal in a small number of cases. People who carry the Hepatitis B Virus (HBV) can pass it on to others. Once the person carries HBV, they are at much greater risk for possibly fatal liver ailments such as cirrhosis (pronounced "sir-o-sis") of the liver and primary liver cancer.

The actual chances of coming into contact with these viruses on the job are low. Even people whose jobs cause them to come into routine contact with blood or other body fluids rarely become infected. However, since they pose very serious consequences, we need to understand very specific procedures in dealing with them.

First, let's first understand one key point. **You cannot tell if someone is infected with a bloodborne pathogen by simply looking at them.** This doesn't mean that you should worry that everyone you see or meet is a potential carrier. There has not been a documented case of anyone becoming infected through what is called "casual contact". In other words,

- **HIV and Hepatitis B are not transmitted by** touching an infected person; coughing or sneezing; and using the same equipment, materials, toilets, water fountains or showers as an infected person;
- **HIV and Hepatitis B are transmitted by** sexual contact; shared drug needles; being stuck with an infected needle or other sharp equipment; and direct contact between chaffed skin and infected body fluids

In addition, Hepatitis B can be transmitted through contact with caked blood, dried blood, and surfaces that have been previously contaminated.

## **Environmental, Health, and Safety (EHS) Department (continued)**

There is one central approach to protecting yourself against bloodborne pathogens. It is called "**Universal Precautions**". "**Universal Precautions**" is an approach to treating all body fluids and other potentially infectious materials as if they are infectious. This is the same type of approach you follow when dealing with any potentially hazardous substance. The point of universal precautions is to avoid direct contact with blood and body fluids. If you encounter blood or other body fluids, do not try to clean them up yourself. Report the suspected hazard to the housekeeping or maintenance staff.

There are a number of hygiene practices and common sense approaches to minimizing your risk of exposure to bloodborne pathogens that everyone can follow. For example:

- Don't keep food or drink in work areas with exposure potential. This is one reason you should not eat food or drink anything other than water in your work areas.
- Don't eat, drink, smoke, or apply make-up or lip balm, or handle contact lenses in areas with exposure potential such as restrooms.
- Take care to avoid splashing or spattering of potentially infectious materials
- Cover open cuts, rashes, or other broken skin
- Don't touch anything that appears to be contaminated such as bloody clothing or rags

Now that everyone understands what a bloodborne pathogen is and how we use a common sense approach to protect ourselves, just where do these dangerous microorganisms exist? This is not always easy to identify because there is a potential for exposure wherever there is blood, body fluids, or other potentially infectious materials, however, two (2) areas of concern are:

**Restrooms** - these areas can be some of the most potentially dangerous due to the many disease causing germs and bacteria encountered in toilet bowls, urinals, trash cans, etc. Some sources can be: fecal matter; blood and body fluids from used feminine hygiene products; open cuts and sores; etc. **Always wash your hands before using the restroom if possible and definitely after using the restroom.**

**First Aid Room/Clinic** – these areas have the potential to be highly contaminated due to emergency response situations and discarded first aid supplies. Supplies and other materials contaminated with blood and other body fluids are disposed of in specially marked "BIOHAZARD" medical waste containers.

As you can see, there are many different ways in which bloodborne pathogens can affect us. What is so very important to understand is that we have the potential for exposure to these disease causing substances in everyday life,... not just at work. Keep this in mind when you are going about your daily lives.

Remember, awareness is the key to staying safe from Bloodborne Pathogens. Stay alert! Stay safe!

### **A Safe Workplace**

How do we make our workplace safer? This is a relatively simple question to answer. We must stay alert and take action. Ask yourself: How many potential hazards can I count going from my workstation to the breakroom and back? If you cannot find at least 5 potential hazards, you are not paying close enough attention. Too often it is easy to go about our own business with blinders on making us oblivious to potential hazards in the workplace. We can change these "bad habits" by reminding ourselves "We are key to making our workplace safer".

If you can find at least 5 hazards, ask yourself: How do I do my part to eliminate or minimize these hazards? You should answer yourself truthfully and say: I must report them to my supervisor so the potential hazard can be corrected. Too often, people do not get involved or assume a coworker has seen the same potential hazard they have encountered and leave it up to "the other guy" to report the condition. This is not doing our part to make our workplace safer.

## **Environmental, Health, and Safety (EHS) Department (continued)**

If you are a supervisor: What must you do to ensure you are completing your “responsibility” as a supervisor? You must report any suspected unsafe condition to your Manager and Safety via email or direct contacts so preventive and corrective measures can be implemented. This is core to a supervisor’s accountabilities for maintaining a safe workplace for their employees.

Remember, we must all do our part to make ReadyOne as safe as it can be. If we become complacent, if we rely on someone else to take action, if we do not report potential hazards that may exist,... we are guilty of not doing enough. Consider the following. How would you feel?

"I chose to look the other way  
I could have saved a life that day,  
but I chose to look the other way.  
It wasn't that I didn't care, I had the time, and I was there.  
But I didn't want to seem a fool, or argue over a safety rule  
I knew he'd done the job before, if I called it wrong, he might get sore.  
The chances didn't seem that bad,  
I've done the same, he knew I had.  
So I shook my head and walked on by,  
he knew the risks as well as I.  
He took the chance, I closed an eye, and with the act,  
I let him die.  
I could have saved a life that day, but I chose to look the other way.  
Now every time I see his wife, I'll know I should have saved his life.  
That guilt is something I must bear, but it isn't something you need to share.  
If you see a risk that others take, that puts their health or life at stake.  
The question asked, or thing you say,  
could help them live another day.  
If you see a risk and walk away,  
then hope you never have to say,  
I could have saved a life that day, but I chose to look the other way."

- Don Merrell

**Stay Safe! Work Safe! Let’s all do our part to make ReadyOne the safest and best place to work.**

***George Levy***  
**EHS Manager**

With the recent hires of Mercedes Ortega and Patricia Heredia, I thought it was important to re-introduce the engineering team to the organization. I can say that I am extremely fortunate to have the opportunity to work with this team everyday and it is my pleasure to provide you with a brief synopsis of each team member's experience and education

**Martha Gonzalez** is a UTEP graduate with a BSIE (Bachelors in Science Industrial Engineering). She started at Levi Strauss as a sewing machine operator and, after graduation, worked at various plants to include BRK Electronics, Levi Strauss, Farah Manufacturing and VF Jeanswear. She has been at ROI as an apparel engineer for five years.

**Héctor Hernández** is an electronics engineer, having graduated from ITCJ (Instituto Tecnico Ciudad Juare). His work experience has been very diverse, having worked in electronics, automotive airbags and control modules, and appliance controls. Héctor is a six sigma black belt and has worked as a quality engineer for almost a decade. Hector serves as manufacturing engineer at ROI and has been here since November 2007.

**Mercedes Ortega** started at ROI in mid-February 2011. She was most recently employed by Siemens Energy and Automation, having worked there for 7 years. She served in the capacity of manufacturing engineer and, most recently, was the El Paso site lead for SAP Implementation. She successfully launched that organization with SAP and is considered an SAP super-user. She also is a six-sigma green belt. Prior to Siemens, she worked for various organizations in quality and quality engineering. She is a UTEP graduate, having received a BS in Industrial Engineering.

**Patricia Heredia**, like Mercedes, commenced her ROI career in Mid-February. She was most recently employed by Sumi Texas Wire, where she held the position of manufacturing engineer and project leader for PVC compounding and extrusion. She is adept at process start-up from planning to execution. She brings a wealth of knowledge in APQP-type activities, having worked in the automotive industry for the last three years. Prior to STW, she held the Automation Project Leader/Manager position at Epson. She is an ISO and 5S auditor and is also a graduate of ITLM (Instituto Tecnologico, Los Mochis).

**Juan Reyes** received his BSIE from UACJ and for the past 30 years has since worked in apparel. Juan has worked for local companies as well as for global/international manufacturing firms such as Levi Strauss, Gap, and Durkopp Adler. In 2007, Juan joined ReadyOne Industries as an engineer working on apparel projects. Juan works on many apparel projects to include product loadings and costing. With Elda and Martha, Juan was instrumental in documenting sewing methodology on work instructions for our sewing room floor.

**Elda Arvizu** joined ReadyOne in November 2002. She has 30+ years experience in garment manufacturing. She has ample and diverse experience in the apparel industry, having worked with different types of stitching and different type of machines, to include manual and automated varieties. She currently holds the Product Development Manager role in the organization and she is charged with spearheading all of our product development efforts, from samples and prototypes to first articles. She oversees a team of five people in product development and is the longest-tenured member of the engineering team.

**Lilly Martinez** has worked in apparel for over 30 years. Lilly currently works with Elda Arvizu in product development in the capacity of Product Development Coordinator. She is particularly adept at managing sewing projects and other sewing resources. Prior to joining ReadyOne Industries, she worked for Levi Strauss for a total of 20 years as a sewing machine operator. She is also a certified medical assistant, having worked at various private practices in and around El Paso. As a sewing instructor, she was an integral part of the JC3 manufacturing line startup before re-joining the engineering team in January 2011.

**Juan Bezanilla**  
Engineering

## Engineering Team



Your Engineering Team: Pictured from right to left clockwise: Martha Gonzalez, Juan Bezanilla, Patricia Heredia, Hector Hernandez, Mercedes Ortega, Juan Reyes, Elda Arvizu, and Lilly Martinez  
*(not pictured: Lorenza Torres, Tere Rocha, Beatrice Uranga, Alfonso Esparza, and Reyna Rubio)*

## READYONE AND COMMUNITY EVENTS

### HUMAN RESOURCES NEWS

On March 26, ReadyOne Industries held its first Dart Throwing Contest. Great planning was executed by Martin Aceves (Human Resources) and team members that included Pedro Raya and Maria Cervera (Custodial), with an outstanding support group of volunteers. I had a chance to chat with Martin Aceves: “Dart throwing contests in the disabled community started in 1995, the initial reaction back then was disbelief, due to the disadvantages. It’s hard to convince full vision individuals that a blind individual can throw a dart on target. There is a need for disabled individuals to be competitive and proactive in this type of activity. We would like to thank the management team for allowing this event to take place. We would like to make this into an annual tradition.”

Coming in August 2011...Dominoes Tournament...are you up to the challenge? We need volunteers, please contact Martin Aceves in Human Resources.

*Lucy Garibay, Human Resources*

### ReadyOne Industries DART Throwing Contest



Group of contestants at the dart throwing contest



Winners of the contest were: 3<sup>rd</sup> Place went to Edmundo Cowder, 1<sup>st</sup> Place Ramon Granados, 2<sup>nd</sup> Place Ruben Guerrero in this picture, along with Martin Aceves, HR.

## READYONE AND COMMUNITY EVENTS

On April 6, ReadyOne Industries held its first blood drive with the United Blood Services (UBS). The outcome was beyond our expectations. UBS collected 76 units of blood. Our goal was to have 63 donors and we had 68, well above 100% of UBS' expectations. We had several employees that donated double red cells, which means that the blood donated was transported immediately to a hospital for life saving purposes! With one pint of blood three lives can be saved. If you didn't have a chance to donate at Ability Drive, you are welcome to participate at the Pellicano facility blood drive coming on Tuesday April 26, from 10 am to 2 pm. Please contact Lucy Garibay via e-mail or at extension 1105. Will there be another blood drive at Ability Drive?...very likely in November.

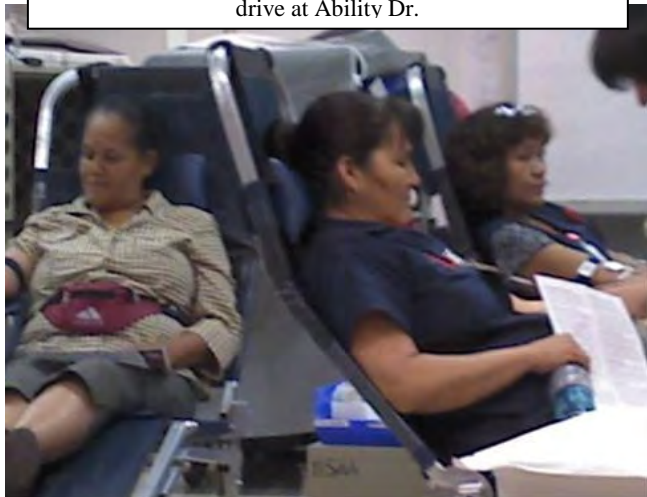


Imelda Luquin and other employees during the blood drive at Ability Dr.



Our CEO Tom Ahmann was one of our blood donors

## ROI Blood Drive at Ability Drive



**2011 Special Olympics 8K Run / 2 M Walk** took place on Sunday April 10. Several ReadyOne employees participated in the walk and our own Lee Ellen Banks ran the 8K (5miles) run in less than 45 minutes. It was a beautiful morning for a long run/walk.



Several ROI employees at the run/walk for the Special Olympics Torch

